

## ARTICLES AND PUBLICATIONS Rosemary Bray

PCSO BULLETIN / News and Reviews of the Pacific Coast Society of Orthodontists 1996 Spring "The New Patient Exam" DENTAL BUSINESS TODAY / A Newsletter of Trojan Professional Services, Inc. January 1997 "One Smile is Worth One Thousand Words -Outstanding Customer Service " PRACTICE SUCCESS / "A COMPANY" PUBLICATION Spring 1997 "A Smile Is Worth a Thousand Words" PCSO BULLETIN/News and Reviews of the Pacific Coast Society of Orthodontists Spring 1997 " The New Patient Exam " **JOURNAL OF CLINICAL ORTHONTICS** March 1997 "' Management and Marketing -The New Patient Phone Call " PCSO BULLETIN / News and Reviews of the Pacific Coast Society of Orthodontists 1998 Spring "Can You Answer the Call?" STRAIGHT TALK / Orthodontists Fee Plan Newsletter Fall 1998 "Give Me An Employee With Attitude!" TROJAN TODAY / A Newsletter for the Clients of Trojan Professional Services January 2000 " Creating The Best Team!" ORTHODONTIC PRODUCTS / The Magazine For Orthodontic Professionals November 1999 "Creating The Best Team - A Tough and Assignment But Worth It!" February 2000 TROJAN TODAY / A Newsletter for the Clients of Trojan Professional Services January 2000 "Creating The Best Team!"

JOURNAL OF CLINICAL ORTHODONTICS

"Orthodontic Office Design – Examination Rooms"

Interview with Dr. Warren Hamula

Charlene White & Rosemary Bray

DENTAL PRACTICE REPORT

January 2000

April 2000

"How Well Does Your Staff Relate?"

A Team Quiz on Cooperation

ORTHODONTIC PRODUCTS / The Magazine for

Orthodontic Professionals June 2000

"The Promotional and Education Combination"

STRAIGHT TALK - Orthodontists Fee Plan Newsletter Fall 2000

"Inter-Office Communications Makes

All the Difference"

ORTHODONTIC PRODUCTS / The Magazine for

Orthodontic Professionals March 2001

"Smart Strategies For Successful Practice Growth"

TRADITIONS & VISION / The Newsletter for Members of

Ortho Computer Systems, Inc. July 2001

"Regarding Your Late and No Show Patients"

CI - CLINICAL IMPRESSIONS / ORMCO Newsletter

"Effective Employee Reviews- September 2001

A Motivational Tool For Staff"

STRAIGHT TALK - Orthodontists Fee Plan Newsletter Winter 2001

"Braces....and Beyond -

Straightening Teeth, Improving Self-Esteem"

SAO NEWS Southern Assoc. of Orthodontists Newsletter Spring 2002

"Communication Makes the Team Tick"

PRAXIS MAGAZINE/Excellence in Orthodontic Management Sept 2002

"Communication-Success or Failure?"

STRAIGHT TALK – Orthodontists Fee Plan Newsletter Spring 2002

"Camp Cancun —One of a Kind Opportunity"

PCSO BULLETIN Fall 2003

"Becoming the Best Ortho Team You Can Be"

ORTHODONTIC PRODUCTS May 2005

"Do The Right Thing"

THE JOURNAL OF JAPAN ASSOCIATION OF ADULT ORTHO Dec 2005

"Communication and the Adult Ortho Patient"

PCSO BULLETIN Spring 2006

"A Blue Ribbon Miracle"

SAO NEWS Spring 2006

"Why is the Purple Cow So Special?"